

# PHILIP WATKINS

TOP 10 CONSULTANT  
HARCOURTS CANTERBURY  
2008 - 2010

THE REAL ESTATE CONSULTANT SETTING THE STANDARD



Talk with Philip and you will appreciate his irrepressible determination, attention to detail And infectious enthusiasm.

It's Philip's genuine desire to help his clients achieve a result they are truly happy with in a caring, professional manner that has shot Philip quickly to the top ranks of Harcourts' most consistent performers, placing him regularly in the Top 10 of Harcourts Christchurch and the Top 40 of Harcourts New Zealand.

Philip is a discerning businessman with a strong business background spanning twenty years in retail service and management. Philip's business acumen and genuine desire to deliver exceptional customer service traverses readily into Real Estate. His absolute attention to detail and intimate understanding of the marketing process allows him to deliver creative and intelligent marketing plans, while his patient and honest approach has proven him to be a sterling negotiator.

In his spare time, Philip is something of an intrepid traveler whose genuine compassion and empathy for people and different cultures has led him to visit Africa four times in recent years, as well as to India, Italy, France, the U.K. and the U.S.A. Philip's search for adventure and quest for a greater understanding of the world we live in has taken him trekking through the foothills of the Himalayas, across sand dunes of Namibia, by ancient monuments of India and Egypt, and sleeping under the stars of an African savannah.

When **Performance** matters  
When **Results** count  
When you still want the **Personal Touch**

**TOP 10 Consultant Harcourts Canterbury  
2008 - 2010**

**TOP 40 Consultant Harcourts New Zealand  
2008 - 2010**

*"Real Estate is my career. It is my aim to represent my clients – both purchasers and vendors – to the fullest of my ability. I'm dedicated to achieving for them a result they are truly happy with."*



## PHILIP WATKINS

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THE REAL ESTATE PROFESSIONAL SETTING THE STANDARD

