



# Maria Paterson

## The Gentle Achiever

When you first meet Maria, you are instantly struck by her gentle, caring manner, her patient, honest approach and her outstanding people skills. A tireless, devoted mother of three and a discerning business woman, Maria knows that success is not measured in personal glory but in what she has achieved for others. A quick glance at her employment history reveals a number of common themes: all her work has been people centered and customer focused.

Maria excelled at achieving fantastic personal and professional results over a fulfilling nine year career as an insurance broker, working with many different people with very differing needs, while an opportunity as a restaurateur reviving and growing the iconic 'The Store @ Tai Tapu' with her business partner, saw her turning a successful business into an excellent one.

Hard work and perseverance paying off in the competitive café market, Maria left the business in capable hands and expanded her expertise into the real estate market. With outstanding people skills and a focus upon customer service and face to face relations, Maria has thus far flourished in her new career. *"Looking after people is what this game is all about. People are my business and without them, my business is nothing. I love the challenge each new client and property brings"*.

For most of us, choosing a real estate consultant to take responsibility of our most important financial asset, requires careful consideration. To those that know Maria, one is left with a wonderful feeling of a woman of integrity who will do what she says, who will work hard and who, in her own quiet way, will achieve brilliant results for her clients. Such a person is worthy of your consideration.

## Maria Paterson

Licensed Sales Consultant

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